

# ACQUISITION REFORM

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## ***DoD ELECTRONIC COMMERCE (EC) ELECTRONIC DATA INTERCHANGE (EDI) IN CONTRACTING (ECIC)***

June - August 1993

This Team has paved the way for revolutionary changes in Department of Defense contracting practices. Now vendors and contractors who do business electronically will only have to subscribe to one network. Using that network, they can conduct transactions with over 250 offices.

Vendors now have access to electronic notices of government-wide purchases. They can search automatically for items of interest to them. Now, quotes can be made and contracts awarded electronically.

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Team Leader: Ms. Delores “Dee” Smith, USAF

## Team Members

|                            |                         |                              |                       |
|----------------------------|-------------------------|------------------------------|-----------------------|
| 2Lt Peter Brown, USAF      | Nancy Heimbaugh, Navy   | CDR M. LeValley, Navy        | Susan Orris, Army     |
| William Curtis, DISA       | Dennis Heretick, DLA    | MSgt Scott Ligon, (Ret) USAF | Melissa Rider, USAF   |
| Donna Felix, Navy          | LTC Gail Jennings, USMC | Ruth Morris, DLA             | Thomas Wheel, FIM     |
| William Fox, DISA          | LtCol Todd Klopp, USAF  | James Mulder, DISA           | Susan Williamson, DLA |
| Robert Harrison, DISA      | Fred Kohout ODUSD(AR)   | Nancy Myrick, DLA            |                       |
| LtCol S. Heath (Ret), Army | Lee Kumbar, Army        | Vanita Niblet, USAF          |                       |

## Advisors

|                      |                              |                                     |
|----------------------|------------------------------|-------------------------------------|
| Carl Brotman, ODDP   | Tim Foreman, OUSD/SADBU      | Dr. Neil Lamb, OFPP                 |
| Dale Christensen, DA | Dr. Leland Jordan, OUSD(API) | Collette Nelson, Rep for Small Bus. |
| Anne Spaith, CALS    | F. Deanne Erwin, ASD(C3I)    | MGen John Slinkard, USAF            |

# MAJOR RECOMMENDATIONS

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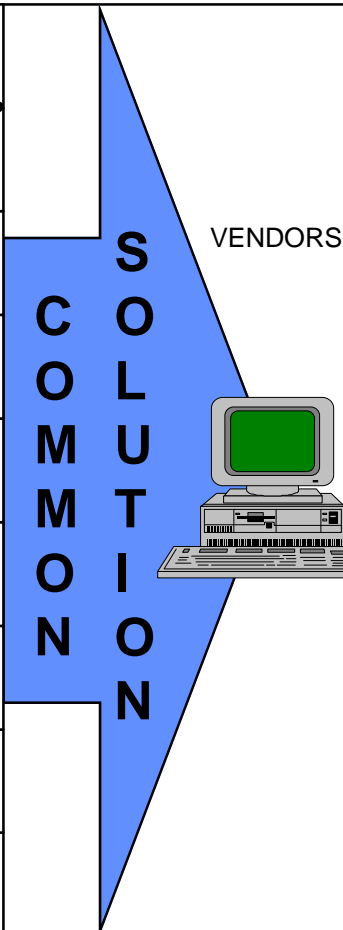


## 100% Approved by DEPSEC - William J. Perry

- Establish a Single Face to Industry
  - Provide Single Point of Entry
  - Utilize Standards
  - Register Once with DoD - Establish a Central Standard Electronic Registration Process for all Government Vendors to Allow Contractors to Register once rather than at potentially over 1,400 Contracting Activities
- Deploy EC Infrastructure at 244 Sites that Process 80% of Small Purchases
- Establish Program Management Structure, Fund and Manage the Implementation
- Develop & Execute an Education and Outreach Program for the Government and Industry

# RECOMMENDATIONS



| SVC       | BASIC PROCUREMENT APPLICATION | EDI CAPABILITY (MODULE)  | CONCLUSIONS   |  |
|-----------|-------------------------------|--------------------------|---|--|
| NAVY      | APADE                         | YES                      | COMPLETION OF ALL BASELINE REQUIREMENTS BY MONTH 1 AND AVAILABLE FOR DEPLOYMENT   |  |
| NAVY      | ITIMP                         | YES                      | COMPLETION OF ALL BASELINE REQUIREMENTS BY MONTH 8 AND AVAILABLE FOR DEPLOYMENT   |  |
| AIR FORCE | BCAS                          | YES (GATEC)              | DECISION NOT TO DEPLOY PROTOTYPE, BUT TO DEPLOY MADES II. CONSIDERATION OF ADDING DESIRED FEATURES FROM GATEC INTO MADES II |  |
| AIR FORCE | ACPS BCAS                     | YES (MADES I) (MADES II) | COMPLETION OF ALL BASELINE REQUIREMENTS BY MONTH 3 FOR MADES I AND BY MONTH 5 FOR MADES II                                  |  |
| ARMY      | SAACONS                       | YES (SACONS - EDI)       | COMPLETION OF ALL BASELINE REQUIREMENTS BY MONTH 2 AND AVAILABLE FOR DEPLOYMENT   |  |
| DLA       | SAMMS                         | YES (SPEDE - I)          | BEING REPLACED BY SPEDE II  |  |
| DLA       | SAMMS                         | YES (SPEDE - II)         | CURRENTLY MEETS BASELINE REQUIREMENTS AND AVAILABLE FOR DEPLOYMENT TO REMAINING SITES                                       |  |
| DLA       | DPACS                         | IN DEVELOPMENT           | COMPLETION OF ED/EDI CAPABILITIES DURING FY 94 AND AVAILABLE FOR USE THROUGH PROCUREMENT CIM                                |  |

DoD Electronic Commerce

DoD Electronic Commerce in Contracting



# STATUS OF ACTIONS

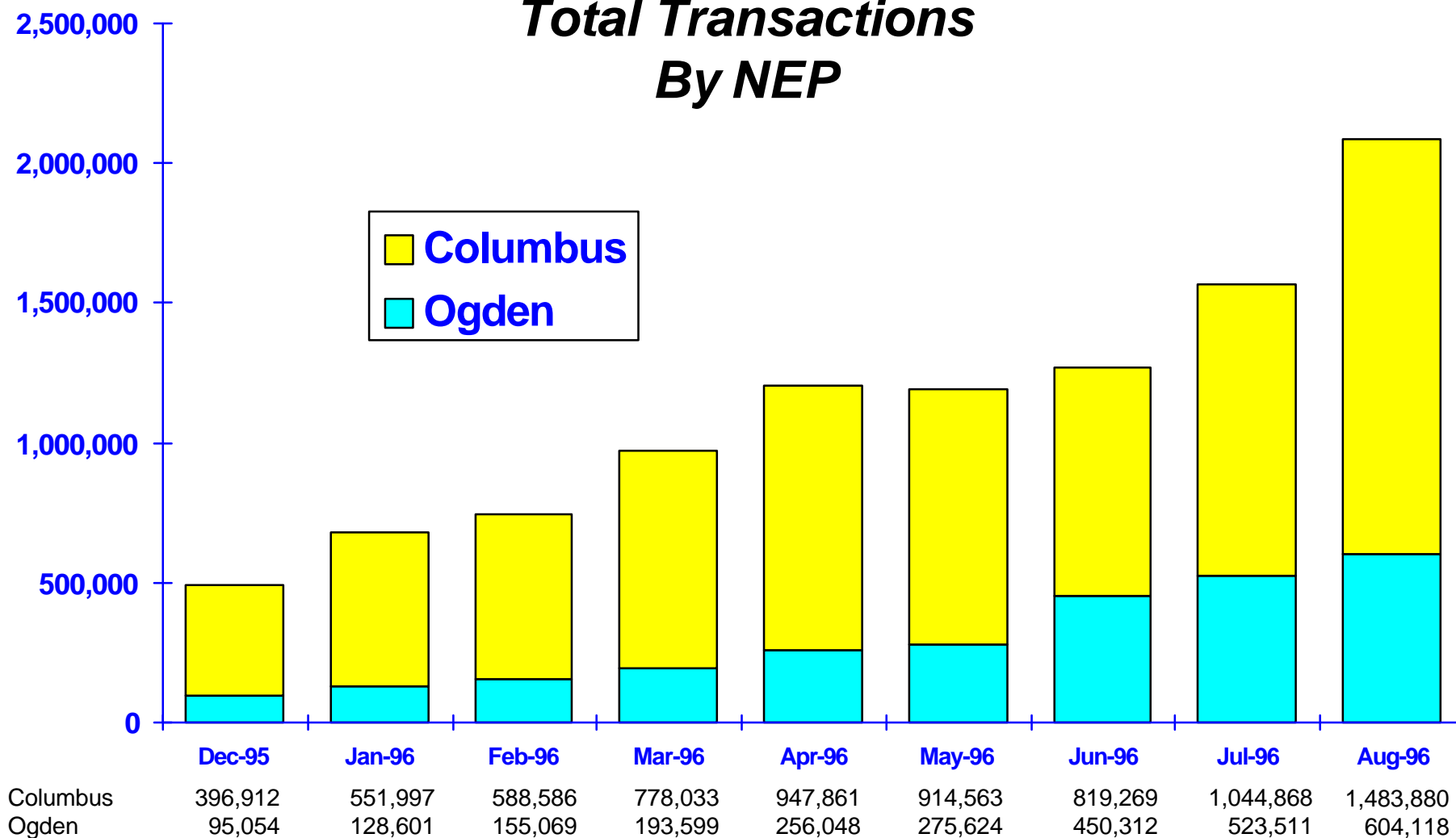
|   |                     |               |
|---|---------------------|---------------|
| • Single Face to Industry                     |                     | <b>GREEN</b>  |
| • Single Point of Entry                       | 8 AISs to One       | <b>GREEN</b>  |
| • Standards                                   | ASC X12, UN/EDIFACT | <b>GREEN</b>  |
| • Register Once with DOD                      | CCR Established     | <b>GREEN</b>  |
| • Developed EC Infrastructure                 |                     | <b>GREEN</b>  |
| • Funded the ECIC Implementation              |                     | <b>GREEN</b>  |
| • Certified Interim FACNET DOD Sites          |                     | <b>YELLOW</b> |
| • PAT   | 170                 | <b>YELLOW</b> |
| • Additional Sites                            | 123                 | <b>GREEN</b>  |
| • Certified                                   | 293                 | <b>GREEN</b>  |
| • Civilian                                    | 75                  | <b>GREEN</b>  |
| • Established Program Management Structure    |                     | <b>YELLOW</b> |
| • 14 Temporary Billets                        |                     | <b>YELLOW</b> |
| • Fund and Manage the Implementation          |                     | <b>GREEN</b>  |
| • Supported Education & Outreach              |                     | <b>GREEN</b>  |
| • Conferences: PAT - 16; Completed - 76       |                     | <b>GREEN</b>  |
| • Trained: SBA - 584; ECRCs - 11; PTACs - 214 |                     | <b>GREEN</b>  |

**80% Completed**

# STATUS OF ACTIONS



## *Total Transactions By NEP*



# ADDITIONAL ACTIONS EVOLVED FROM PAT

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- Legislation
  - FASA (P.L. 103-355), October 1994
- Revised Federal Acquisition Regulation
  - FAC 90-29, July 1995
- Executed two DoD VAN License Agreements
- Increased DoD Sites using EC by 58.6% (123)
- Developed Alternative Interfaces to CCR
  - World Wide Web
  - Direct Dial-in
- Established a DoD Principal Staff Assistant for EC

# ADDITIONAL ACTIONS EVOLVED FROM PAT

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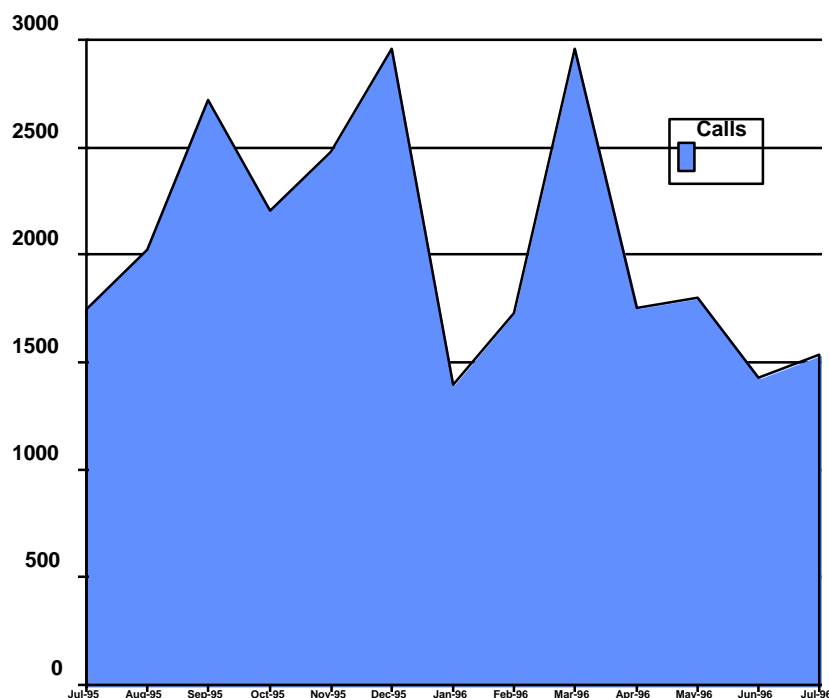
- Co-authored Presidential Memorandum on EC, October 1993
- Supported Government-wide EC PAT and Provided Support to 75 civilian agency sites
- Established DoD EC Information Center (1-800-EDI-3414)
- Established DoD EC World Wide Web Homepage
- Support of Army Bosnia EC Initiative (11K Transactions to date)
- Developed DoD EC Strategic Plan
- Drafted DoD EC Directive
- Expanded EC Program Management Office functions to include Facilitating DoD Cross- Functional EC



# IMPACT OF PAT REPORT

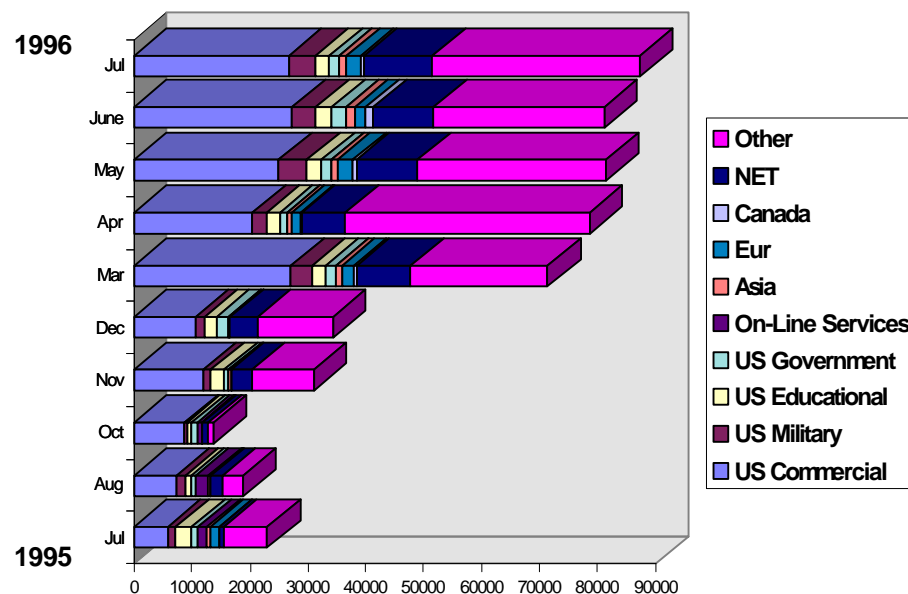


**DoD INFORMATION CENTER CALLER VOLUME  
JULY 1995 - JULY 1996**



**AVERAGING 1,000 CALLS PER MONTH**

**DoD EC WWW HOMEPAGE "HITS"  
JULY 1995 - JULY 1996**



**AVERAGING 80,000 "HITS" PER MONTH**